

On Q

YOUR OPTIMUM QUALITY OF LIFE,
THE ULTIMATE FINANCIAL SERVICE

TALENT... *and the Right Break!*

No matter how well a student may learn dance steps and try his best to tango or waltz, very few will ever be Fred Astaire.

The same is true in the financial services world. Successful professionals have a special something about them that cannot be taught in textbooks or sales seminars.

Some professionals do fairly well "by the book", others star with or without a play book. They've got talent, plain and simple.

In acting, it's "the big break". In financial services, true talent needs its "big break", too.

We at **PRICE RAFFEL & BROWNE** prize genuine talent. Ours is not a "shop" in the usual sense, it's a serious team of men and women who bring their own talented selves to the table as a comfortably linked cast of stars.

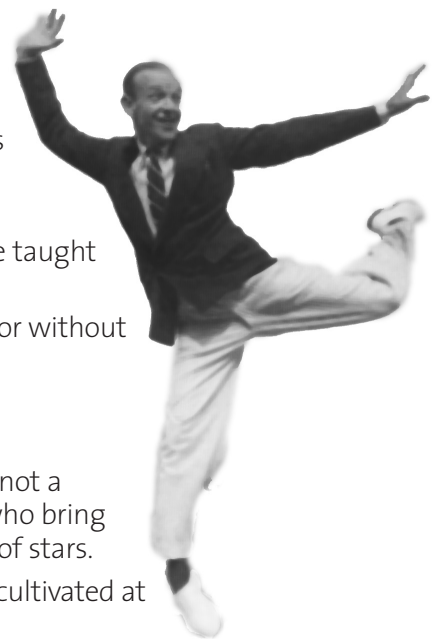
If you really have talent, you will find your gifts appreciated and cultivated at **PRICE RAFFEL & BROWNE**.

We are way more than just a product supermarket, a Pension and Benefits powerhouse or just another Life Insurance mill; we pride ourselves on our incubator approach to good ideas, great instincts and, of course, talent.

If you really believe we can help you, then your next appointment should be with us. It may well prove to be your "big break".



IAN S. BAKER
MANAGING PARTNER



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